



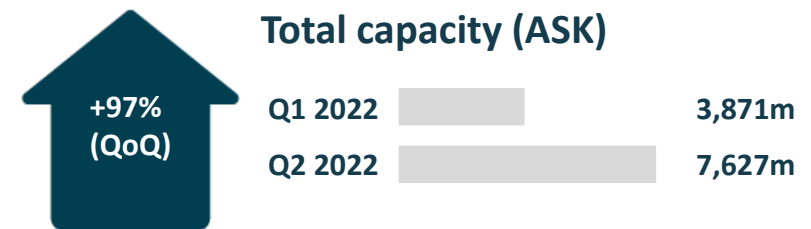
Presentation of second quarter 2022

25 August 2022

Highlights



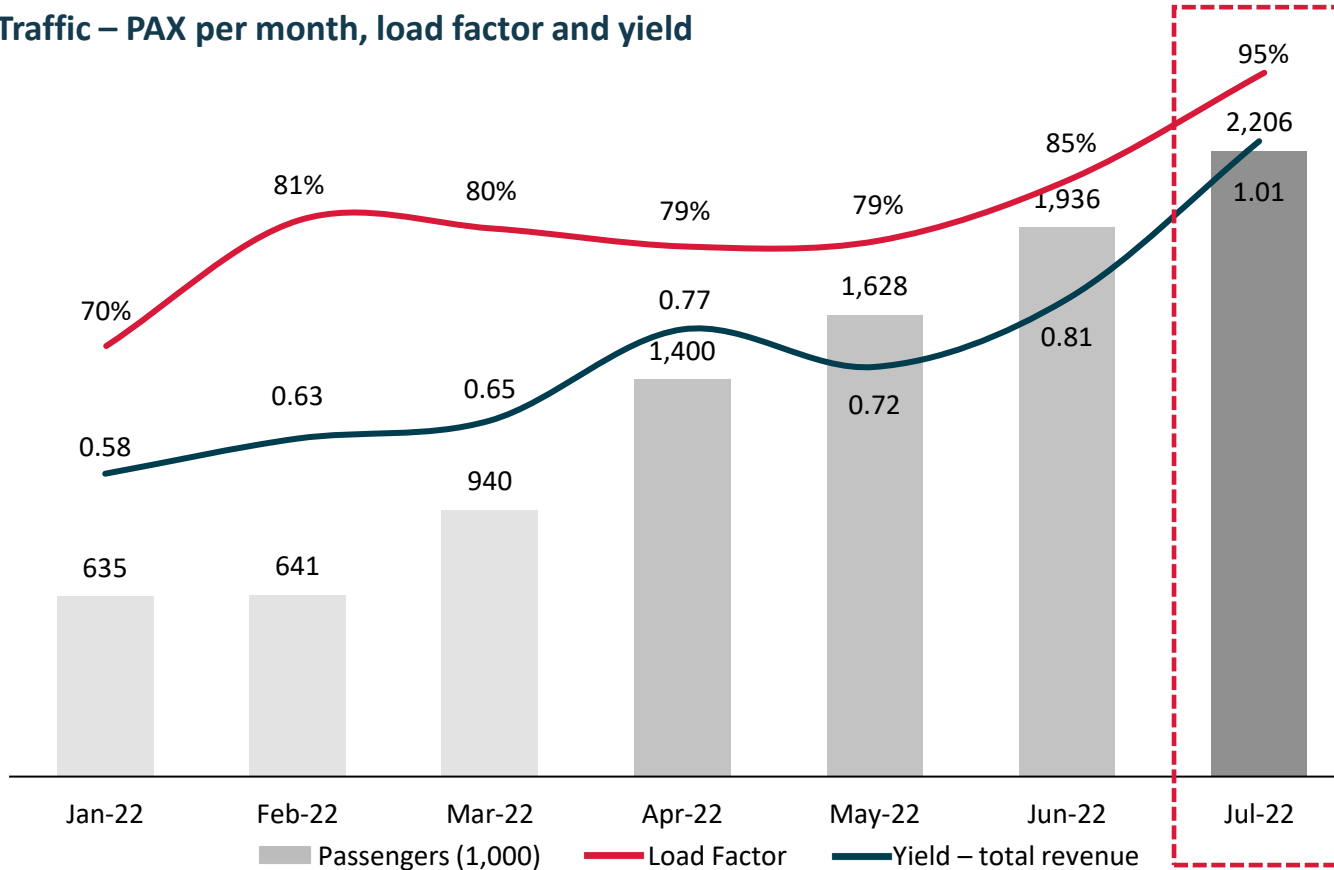
-  Delivering proven customer experiences in challenging environment
 - robust operations with regularity close to 100%
-  New partnerships to benefit customers
 - Widerøe and Norse Atlantic Airways co-operation
-  Quarterly earnings (EBT) NOK 1,248 million
 - headwinds from fuel, FX and strike, aircraft order gain
 - preserving robust liquidity position
-  Boeing aircraft order for 50 new aircraft
 - fleet renewal at attractive terms



Bringing passengers to summer destinations



Traffic – PAX per month, load factor and yield



- **Successful ramp-up** for summer season with regularity close to 100%
- Getting customers to their destinations – wet-lease to avoid cancellations
- Strong yields and **record high unit revenue**

Disciplined network strategy



Booking momentum

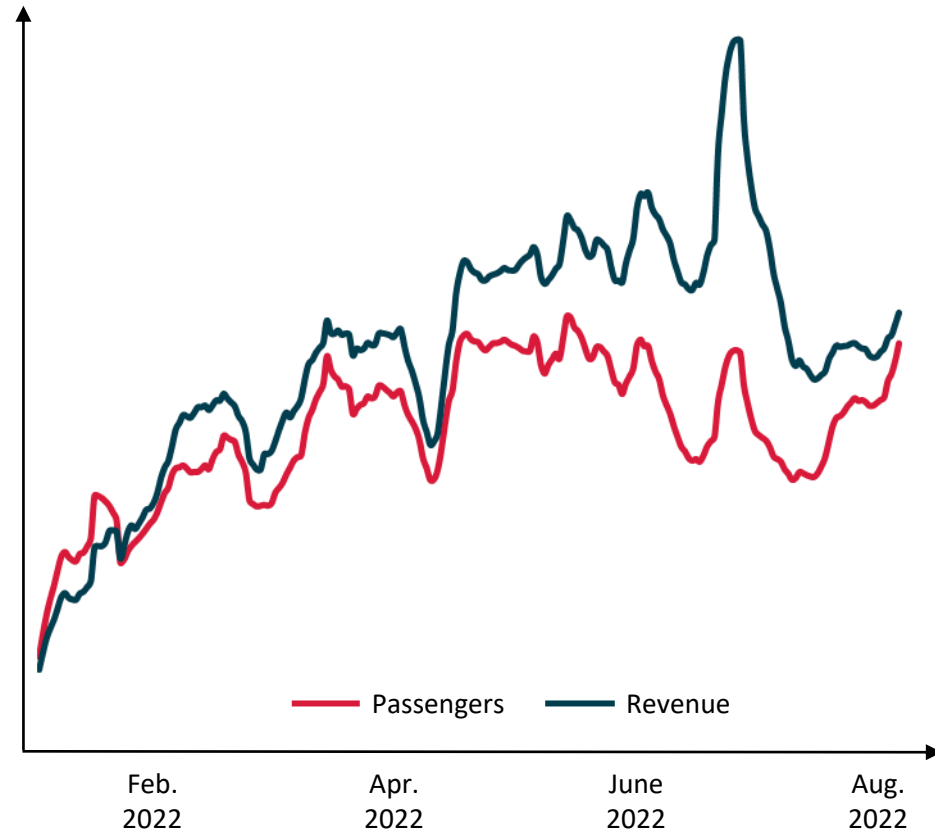
- Customers booked later this summer than previous
- **Encouraging booking** trends for autumn – customers planning **next holiday**
- **Corporate travellers** valuing Norwegian's regularity on strong on-time performance

Attractive autumn & winter program

- **232 routes** on offer across attractive network
- Preferred travel partner with **strong brand loyalty**



7-day rolling sales figures (abs) – All markets*



*Travel anytime, company data as of 22 August 2022

Securing modern long-term fleet



Agreement to purchase Boeing 737 MAX 8 aircraft

- Reached agreement at favourable terms – attractive pricing and inflation protection
- Order for 50 aircraft – delivery 2025-2028
- Option for 30 aircraft – delivery 2028-2030



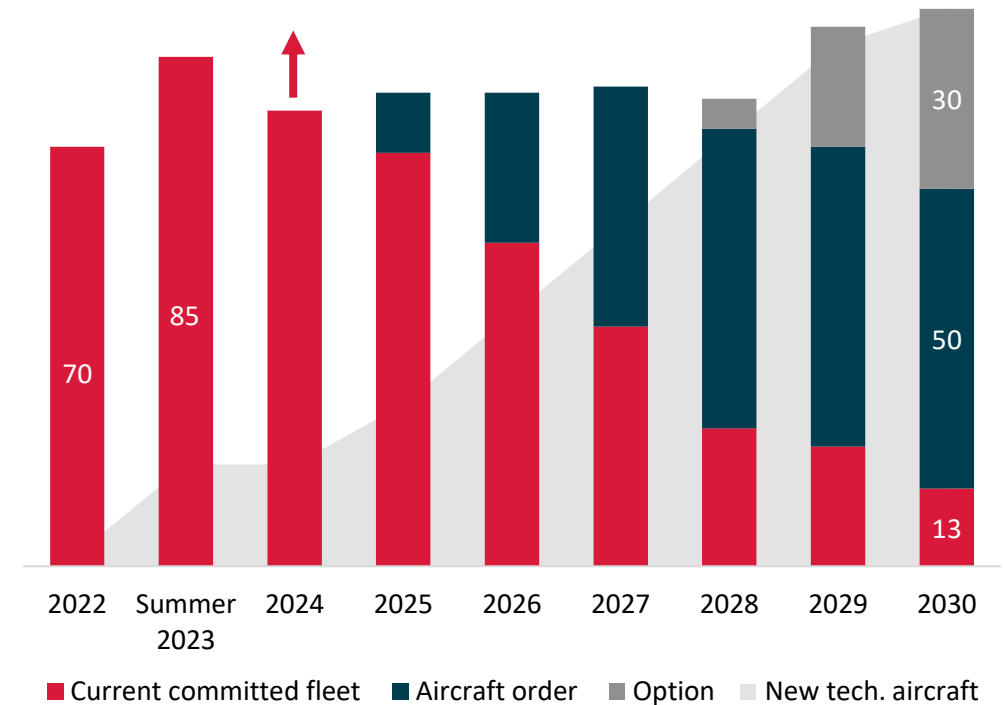
Improving financial flexibility

- NOK 2.1bn gain from prepayment reinstalment – strengthening equity position
- Significant share to be owned – reducing overall financing cost
- Cost effective aircraft with latest technology



Sustainable and cost-effective aircraft

- Fuel-efficient aircraft with latest technology – 14% lower fuel-burn than previous generation
- Strong footing to deliver 45% emissions reduction by 2030



Financial results for Q2 2022

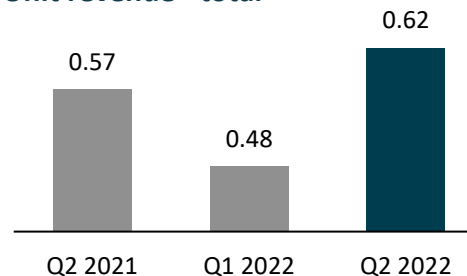
Quarterly financial highlights



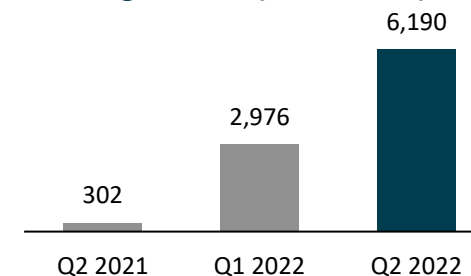
Revenues

- **Traffic and yields** increased markedly this quarter
- Ancillary NOK 158 per pax

Unit revenue - total



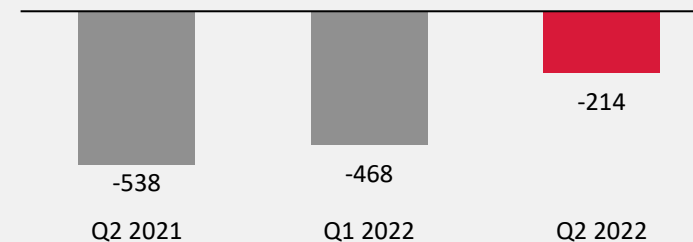
Passenger traffic (million RPK)



Profits

- **Positive bottom line** – EBT NOK 1,248 million
- **Earnings** affected by fuel and FX headwinds – gain from aircraft order
- **CASK ex. fuel** NOK 0.43 in quarter

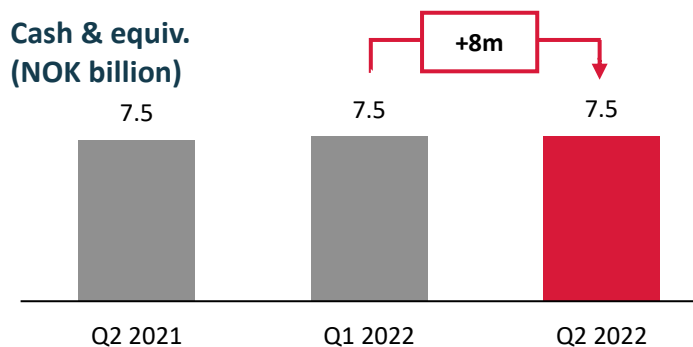
EBITDAR (NOK million)



Balance sheet

- Protecting **strong liquidity position**
- **Equity ratio** increased to 15.1%
- Cash flow positive this quarter

Cash & equiv. (NOK billion)



Fuel headwinds in Q2



Jet Fuel Price (\$/mt)



- **Sharp increase in jet fuel price** following Ukraine invasion
- Q2 market spot price above \$1,300/mt – 11% lower currently
- USDNOK coming down from this recent highs
- Fuel increase partially offset through **higher fares**

Updated as per 19 August 2022

Q2 earnings – delivering earnings above 1bn



<i>NOK million</i>	Q2 2022	Q1 2022	Chng. (QoQ)	
Passenger revenue	3,970	1,513		
Ancillary passenger revenue	782	344		
Other revenue	116	59		
Total operating revenue	4,868	1,916	+154%	→ Ramp-up and improving yields
Personnel expenses	782	633		
Aviation fuel	2,338	634	+269%	→ NOK fuel price +47% QoQ
Airport and ATC charges	585	271		
Handling charges	482	176		
Technical maintenance expenses	424	273		
Other operating expenses	476	382		
EBITDAR excl other losses/(gains)	-219	-452		
Other losses/(gains)	-5	16		
EBITDAR	-214	-468		
Aircraft lease, depreciation and amortization	527	381	+38%	→ Including temporary wet-lease
Reversal of impairment loss re.prepayment on aircraft	-2,099	0		→ Reinstatement of aircraft prepayment
Operating profit (EBIT)	1,359	-849		
Net financial items	-110	-183		
Profit (loss) before tax (EBT)	1,248	-1,031	+2,280	

Balance sheet – improved equity position

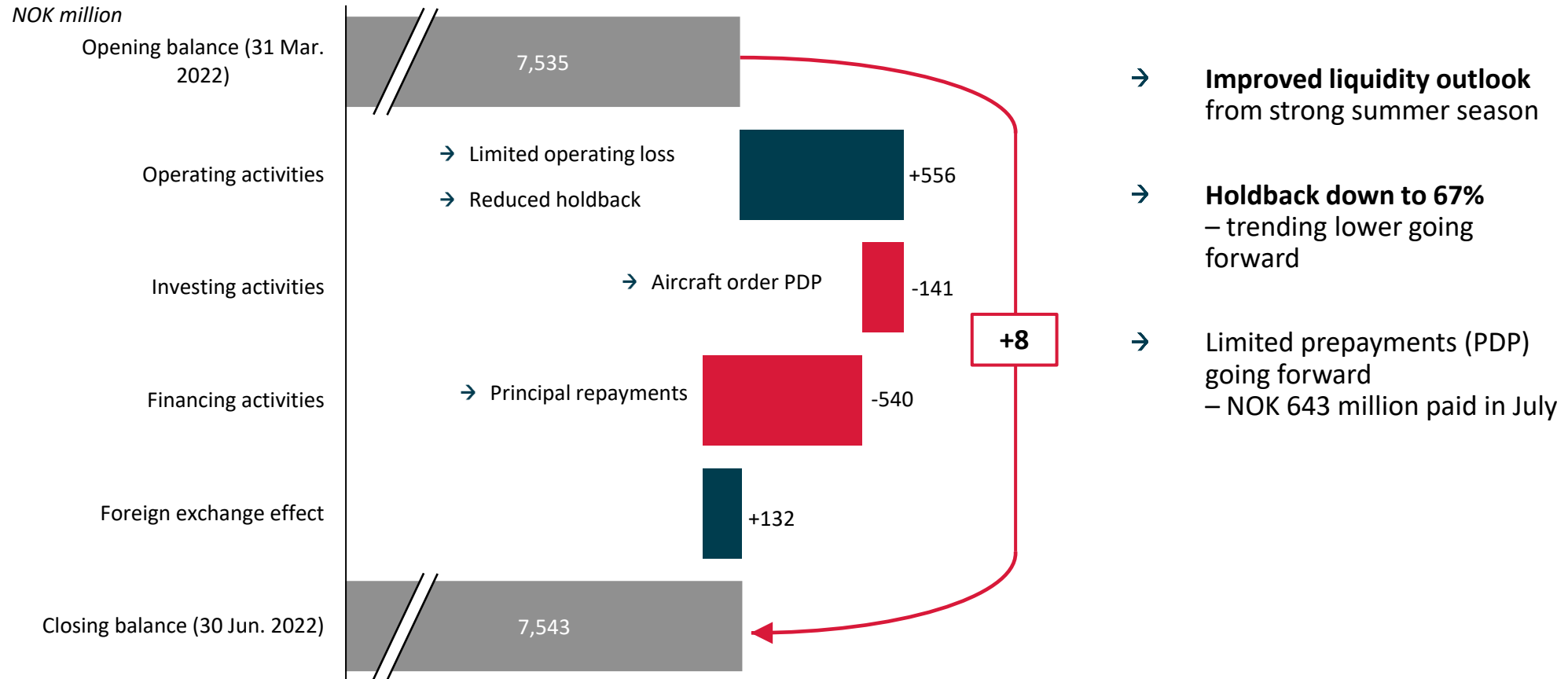


<i>NOK million</i>	30 Jun. 2022	31 Mar. 2022	Chng. (QoQ)
Intangible assets	2,082	2,069	
Tangible fixed assets	9,834	6,795	→ Aircraft prepayment and lease revaluation
Total non-current assets	12,203	9,075	+34%
Receivables	4,331	3,418	→ Holdback (%) reduced to 67%
Cash and cash equivalents	7,543	7,535	
Total current assets	11,948	11,010	
Assets	24,151	20,085	+20%
<hr style="border-top: 1px dashed red;"/>			
Equity	3,654	2,265	+61%
Non-current debt	8,974	8,513	
Other non-current liabilities	1,663	1,230	
Total non-current liabilities	10,636	9,743	
Air traffic settlement liabilities	4,805	3,613	→ Increased bookings through quarter
Current debt	1,301	1,193	
Other current liabilities	3,755	3,271	
Total current liabilities	9,860	8,078	+22%
Liabilities	20,497	17,820	
Equity ratio (%)	15.1	11.3	

Net interest bearing debt			
<i>NOK million</i>	30 Jun. 2022	31 Mar. 2022	Chng. (QoQ)
Cash & equiv.	7,543	7,535	+8
Aircraft financing	6,942	6,284	+658
NAS 13	585	703	-118
Other IB debt	134	165	
Retained Claims Bonds	2,614	2,554	
NIBD	2,732	2,171	+561

- **NIBD increase** due to IFRS16 lease liabilities
 – additional 2 aircraft on balance sheet this quarter
 – revaluation with USD appreciation against NOK

Cash flow – preserving cash position



The way forward

A sustainable successful future



Delivering **market-leading** customer experiences

Reliable and trustworthy

Getting you to your destination

Loyalty program for all

>4 million Reward members in the Nordics

Attractive network

New opportunities with Widerøe and Norse co-operation

Promoting **sustainable aviation**, the Norwegian way

Serious about sustainability

Committed to 45% reduction target

Promoting SAF

Collaborating with producers and policy makers

Dedicated and friendly people

Signed new union agreements this summer



Summary



Capitalising on continued pent-up demand

- Encouraging booking trends after successful summer season
- Fleet increasing from 70 to 85 for summer 2023
- Market-leading Norwegian Reward programme
- Attractive network partnership with Widerøe



Robust balance sheet

- Preserved strong liquidity position
- Aircraft order improving financial flexibility
- Optimising financing cost – own share of fleet



Leveraging on scale and seasonal flexibility

- 35,000m ASK target for 2023
- Utilising PBH this winter – adjusting capacity to demand
- Targeting sub 0.40 CASK ex. fuel for 2H2022



norwegian 

Book tickets at [Norwegian.com](https://www.norwegian.com)

Appendix

20 largest shareholders as of 30 June 2022*

	Name	Country	Number of shares	Per cent
1	Geveran Trading Company, Ltd.	Cyprus	129,614,986	13.9 %
2	Sundt AS	Norway	105,603,198	11.4 %
3	Folketrygdfondet	Norway	55,405,388	6.0 %
4	Silver Point Capital, L.P.	United States	42,526,526	4.6 %
5	Davy Stockbrokers	Ireland	31,856,825	3.4 %
6	Nordnet Bank AB.	Norway	31,344,684	3.4 %
7	DNB Asset Management AS	Norway	29,668,531	3.2 %
8	Keskinäinen eläkevakuutusyhtiö Varma	Finland	27,500,000	3.0 %
9	Avanza Bank AB	Sweden	26,031,411	2.8 %
10	Handelsbanken Kapitalförvaltning AB	Sweden	22,026,082	2.4 %
11	Contrarian Capital Management, LLC	United States	18,304,923	2.0 %
12	KLP Forsikring	Norway	11,827,089	1.3 %
13	Retail Investors Holding 20,000 to 50,000 shares	Norway	11,301,600	1.2 %
14	BlackRock Institutional Trust Company, N.A.	United States	10,099,260	1.1 %
15	Brumm AS	Norway	10,000,942	1.1 %
16	Nordea Funds Oy	Finland	9,439,301	1.0 %
17	Swedbank AB	Sweden	9,301,270	1.0 %
18	Arctic Fund Management AS	Norway	8,779,799	0.9 %
19	HSBC Trinkaus & Burkhardt AG	Germany	7,001,243	0.8 %
20	UBS Switzerland AG	Switzerland	6,186,689	0.7 %
	Top 20 shareholders		603,819,747	64.9 %
	Other shareholders		326,169,992	35.1 %
	Total number of shares		929,989,739	100.0 %

**) The data is obtained through third-party analysis of beneficial ownership and fund manager information provided in replies to ownership notices issued to custodians. Reasonable efforts have been made to verify the data, however Norwegian Air Shuttle ASA cannot guarantee the accuracy of the analysis.*