# TRAFFIC FIGURES NOVEMBER 2010 NORWEGIAN AIR SHUTTLE ASA



### TRAFFIC DEVELOPMENT

The total number of passengers flown in November 2010 was 1,084,782 compared to 933,371 last year, an increase of 151,411 passengers (16 %).

Compared to the same period last year:

- ▲ Total passenger traffic (RPK) increased by 32 %
- ▲ Total capacity (ASK) increased by 27 %
- ▲ The load factor was 77 %, up 3 p.p.

The increase in passenger traffic, production and passengers is related to the Group's expansion in established markets and to the introduction of new routes from December 2009 to November 2010, as well as adjustments to production capacity.

Compared to the same period last year the Group has a significantly larger operation across all three Scandinavian countries.

The average flying distance for the Group increased by 9 % in November compared to the same period last year.

| lovember              | Nov-10    | Nov-09  | ch | g   |
|-----------------------|-----------|---------|----|-----|
| Internet bookings*    | 85 %      | 88 %    | -3 | p.p |
| ASK (mill)            | 1,498     | 1,176   | 27 | %   |
| RPK (mill)            | 1,152     | 872     | 32 | %   |
| Load factor           | 77 %      | 74 %    | 3  | p.p |
| Passengers            | 1,084,782 | 933,371 | 16 | %   |
| raffic 12 mth rolling | Nov-10    | Oct-10  | ch | g   |
| Internet bookings*    | 87 %      | 88 %    | -1 | p.p |
| ASK (mill)            | 17,461    | 17,139  | 2  | %   |
| RPK (mill)            | 13,506    | 13,226  | 2  | %   |
| Load factor           | 77 %      | 77 %    | 0  | p.p |
|                       |           |         |    |     |

### **PASSENGER REVENUES**

The unit revenue (RASK) is estimated at 0.38 for the period (-7%). The y.o.y. RASK decrease is more than fully offset by an adjusted route portfolio with 9% longer sector length and the introduction 13 new Boeing 737-800 aircraft with higher capacity and lower unit cost since November 2009.

| Yield & Unit Revenue (NOK) (Estimate) |        |        |      |  |  |
|---------------------------------------|--------|--------|------|--|--|
| November                              | Nov-10 | Nov-09 | chg  |  |  |
| Yield                                 | 0.50   | 0.55   | -9 % |  |  |
| RASK                                  | 0.38   | 0.41   | -7 % |  |  |

### **OPERATING PERFORMANCE**

In November the Group operated 99.0 % of its scheduled flights, whereof 80.5 % departed on time.

Punctuality was influenced by a ground handling strike at Las Palmas airport and staffing problems at Stockholm air traffic control.

| Operating Performance |        |
|-----------------------|--------|
| November              | Nov-10 |
| Regularity            | 99.0 % |
| Punctuality           | 80.5 % |

## **HEDGE POSITIONS**

The Group has entered into new term contracts during the period. By the end of November the Group estimates a quarter-to-date gain of approximately MNOK 55 related to the hedge positions.

The Group has future term contracts for Jet Fuel and currency as set out in the table to the right.

| Hedge Positions   |            |     |       |
|-------------------|------------|-----|-------|
| Q4 10 Hedges      | Volume     |     | Price |
| Jet Fuel (Tons)   | 29,950     | USD | 751   |
| USD/NOK           | 35,539,000 | USD | 5.95  |
| Q1 11 Hedges      | Volume     |     | Price |
| Jet Fuel (Tons)   | 29,049     | USD | 769   |
| USD/NOK           | 30,213,000 | NOK | 6.00  |
| Post Q1 11 Hedges | Volume     |     | Price |
| Jet Fuel (Tons)   | 56,550     | USD | 762   |
| USD/NOK           | 60,842,000 | NOK | 6.02  |