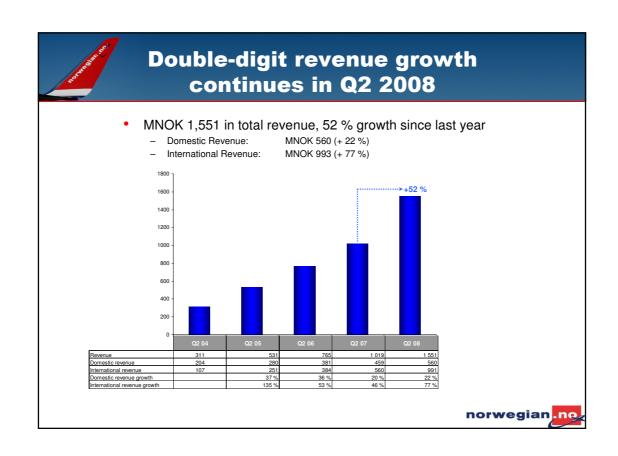
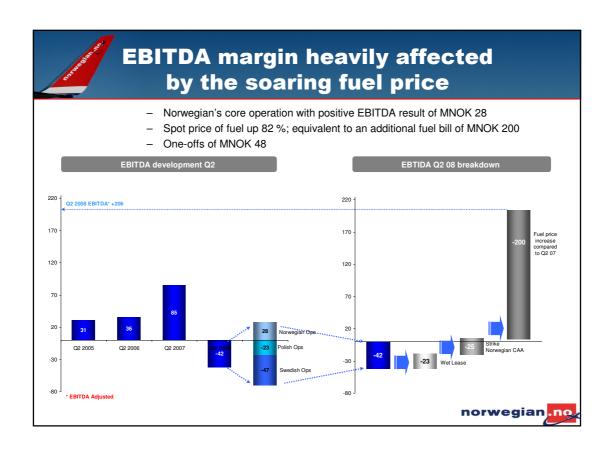


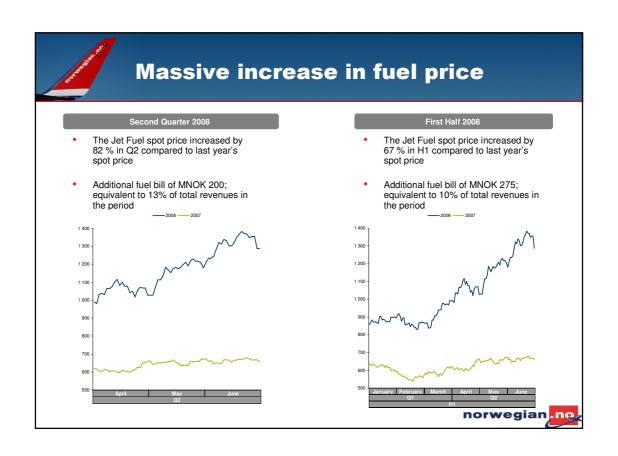
## Norwegian Air Shuttle ASA 2nd Quarter Presentation

**July 17th 2008** 

**CEO Bjørn Kjos** 







## Net change in cash of MNOK - 13

Cash Flows from operations

 Net CF from operating activities of was affected by the operating loss, different advance booking pattern and a larger share of charter sales MNOK 99

MNOK -106

MNOK - 251 MNOK - 71 MNOK + 216

- Cash Flows from investing activities
  - New aircraft and upgrade of existing fleet:
  - Prepayment on the Boeing contract:

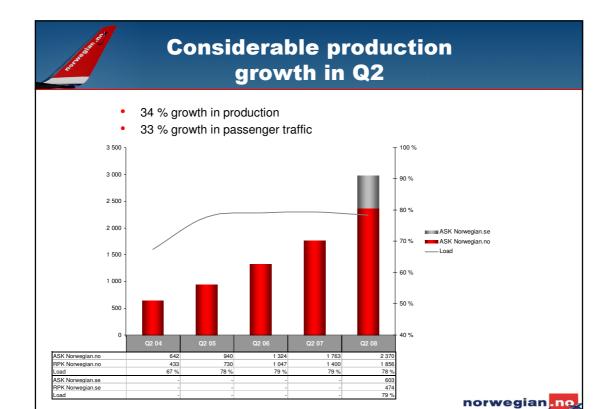
Release of financial investments:

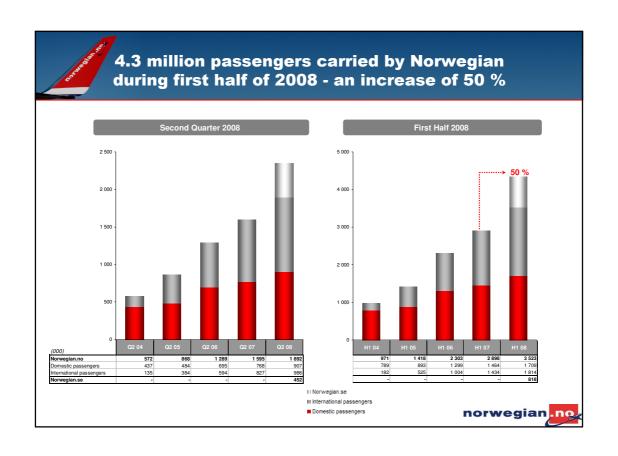
MNOK 434

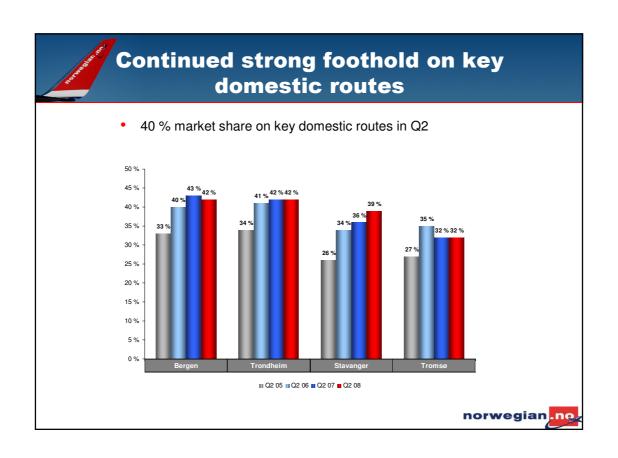
- Cash and cash equivalents
  - The company has proposed a rights issue of MNOK 400 which will be resolved by the general meeting in August.
  - The company has mandated Natixis Transport Finance to provide pre-delivery payment loan financing for the initial batch of 10 purchased Boeing 737-800 HGW aircraft

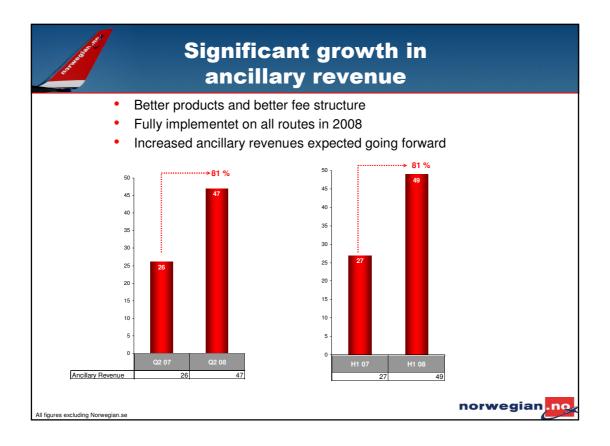
(NOK 1 000)	Q2 08	Q2 07	H1 08	H1 07	2007
Net cash flows from operating activities	98 938	257 222	113 362	491 160	497 920
Net cash flows from investing activites	-106 380	-43 939	-169 798	-62 392	-532 619
Net cash flows from financial activities	-5 809	302 184	-11 754	382 975	306 425
Exchange rate effect on cash	191	4 937	750	5 165	-2 025
Net change in cash and cash equivalents	-13 059	520 405	-67 441	816 908	269 700
Cash and cash equivalents in beginning of period	447 028	528 213	501 410	231 710	231 710
Cash and cash equivalents in end of period	433 969	1 048 618	433 969	1 048 618	501 410

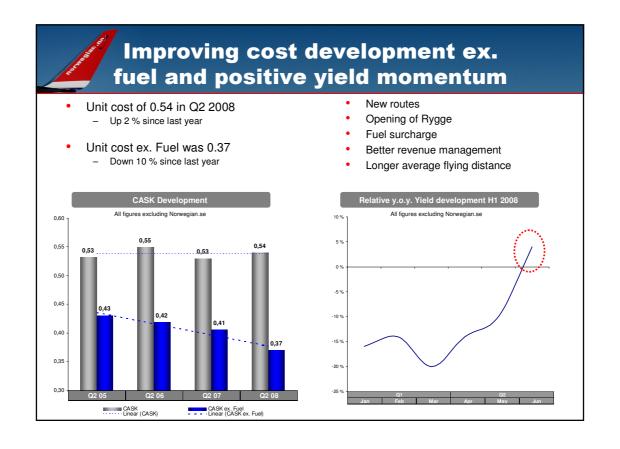
norwegian .no.





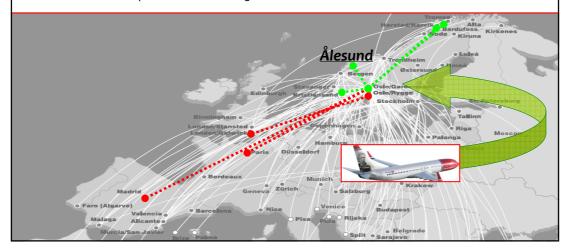






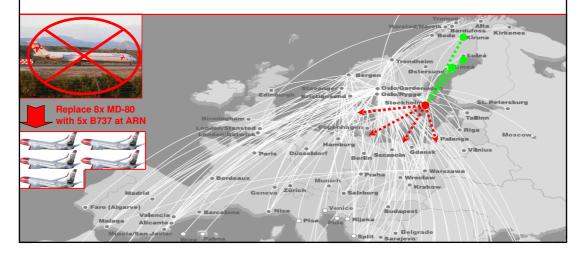
# Cost reducing initiatives norwegian.no

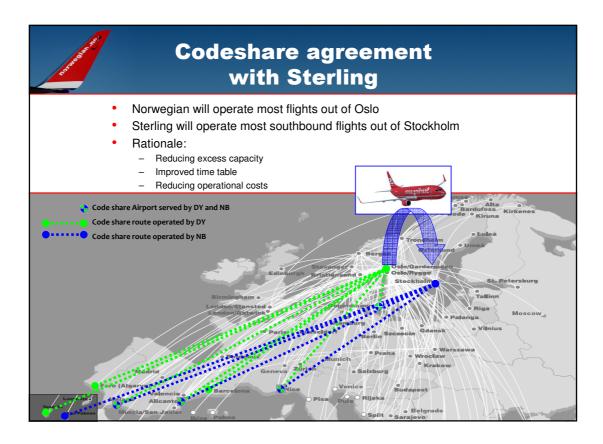
- · Renegotiations of supplier agreements
- Voluntary salary reduction in exchange for stock options
- Route portfolio adjustments
- Strengthening Norwegian domestic operation
- Cooperation with Sterling



## Cost reducing initiatives norwegian.se

- Ground inefficient MD-80 fleet ASAP
- Route portfolio adjustments; concentrating on domestic operation
- · Charter contracts with 737-800s
- Cooperation with Sterling





### **Expectations for remaining 2008**

#### Business Environment

- Sustained demand
- Overall, the market appears to absorb fuel surcharges
- Uncertain macro conditions
- Seasonal fluctuations

### Cost Development

- Unit cost in the area of NOK 0,55 for the Group
- Up from 0.52 guided in Q1 08 based on an average fuel price of USD 1 400 pr ton
- Cost reduction program intensified accross the organization

#### Subsidiaries/ Bases

- Satisfactory development in Poland, however the route program for the coming winter season will be closely monitored due to the present high fuel prices.
- The integration of Norwegian.se will continue to realize further synergies.
  - Park MD80 fleet
  - · Focus on domestic routes



