

Norwegian Air Shuttle ASA (NAS)

Q2 2005

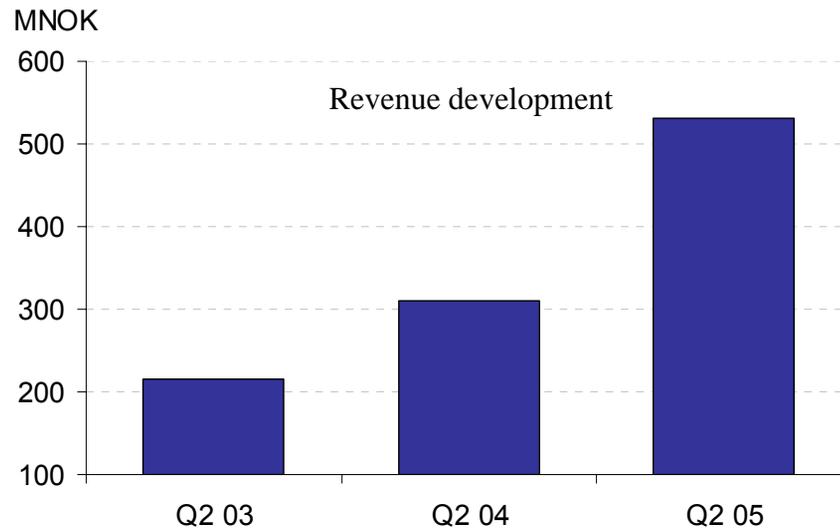


August 18, 2005

Oslo

Profitable operation

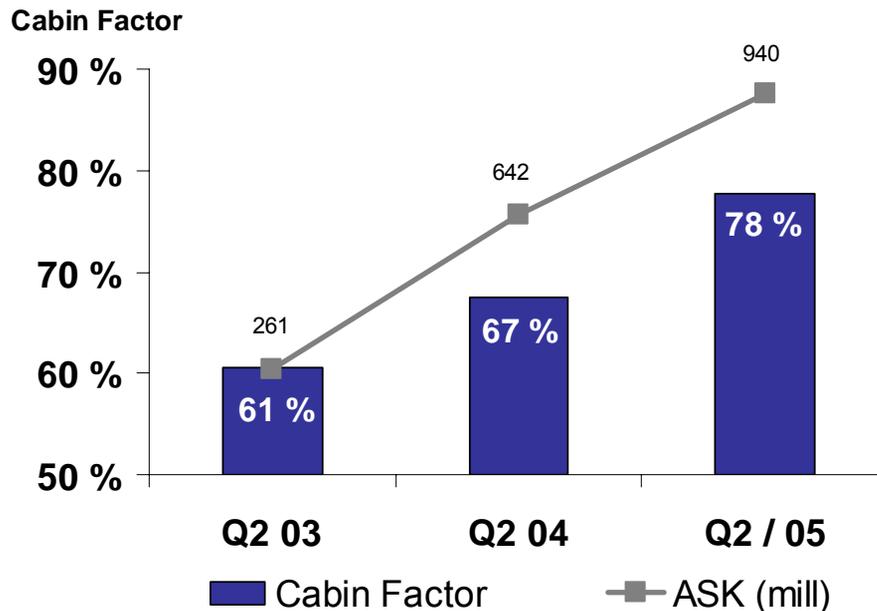
- 531 MNOK in turnover in Q205, compared to 311 MNOK in Q204
- EBITDA margin of + 6 %, - 12 % last year
- EBIT margin of + 4,4 %



| | | | |
|------------------------|-----|------|-----------|
| EBITDA MNOK | -12 | -38 | 31 |
| EBITDA margin % | -6% | -12% | 6% |

Strong cabin factor

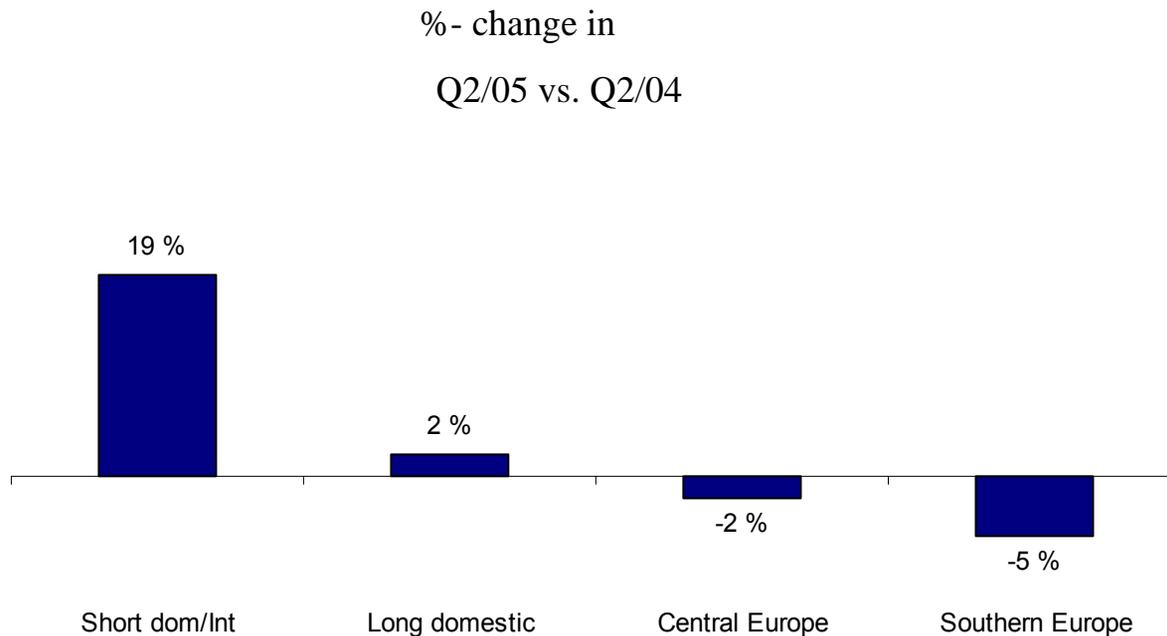
- 46 % production increase from Q204 to Q205
- 78 % cabin factor in Q205, up from 67% in Q204
- 91 % cabin factor in July
 - (87 % domestic & 94 % international)



| | | | |
|-----------|-----|-----|-----|
| PAX (000) | 273 | 572 | 868 |
|-----------|-----|-----|-----|

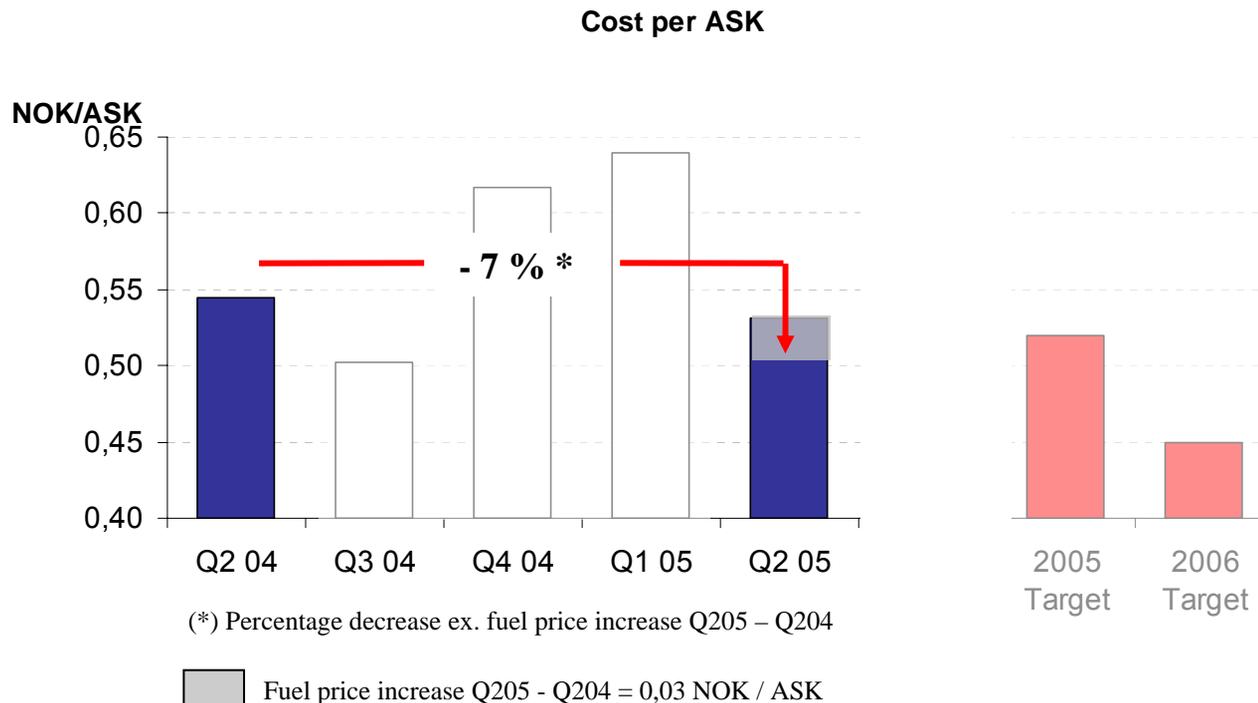
Yield level maintained

- Yield of NOK 0,73 in Q205, slightly up from Q204 (0,72)
- Yield levels affected by production program
- Upward momentum from positive pricing climate, improved timetable and effective revenue management



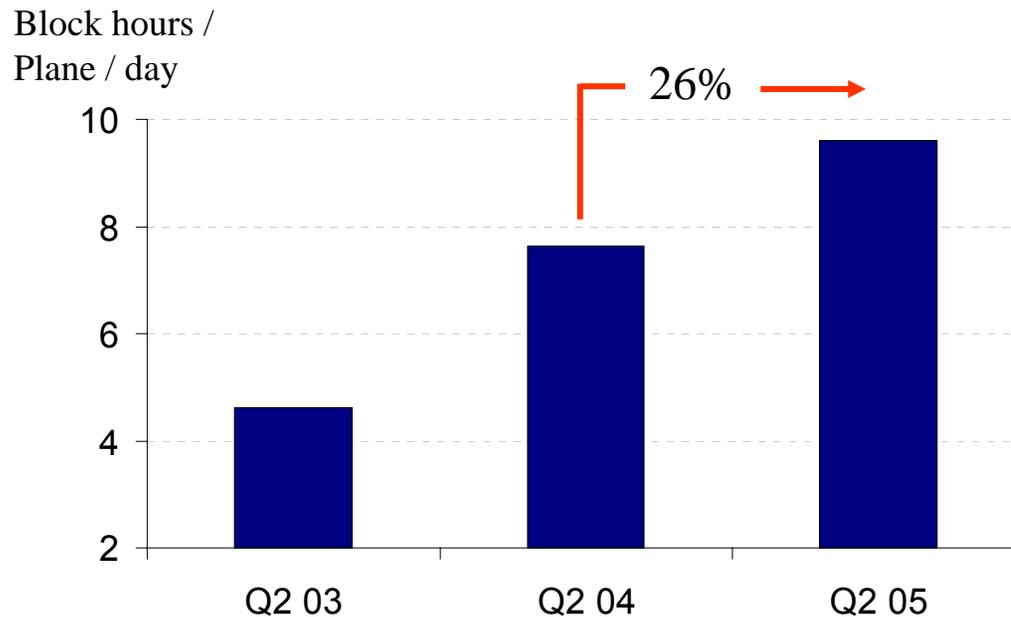
Cost targets in sight

- Average unit costs of 0.53 NOK in Q2 2005
- Achieved unit costs of 0.50 NOK, when adjusted for fuel price increase Q205 - Q204
- Expected unit cost of 0.53-54 NOK for H205



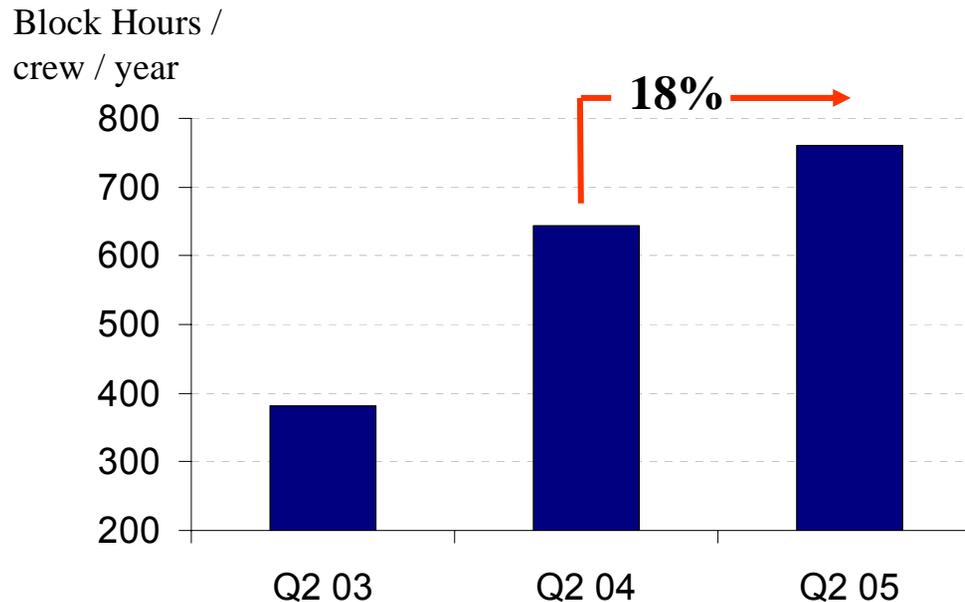
Increased fleet utilization

- Aircraft utilization of 9.6 block hours per plane per day, up 26% from Q2 04 (7,6)



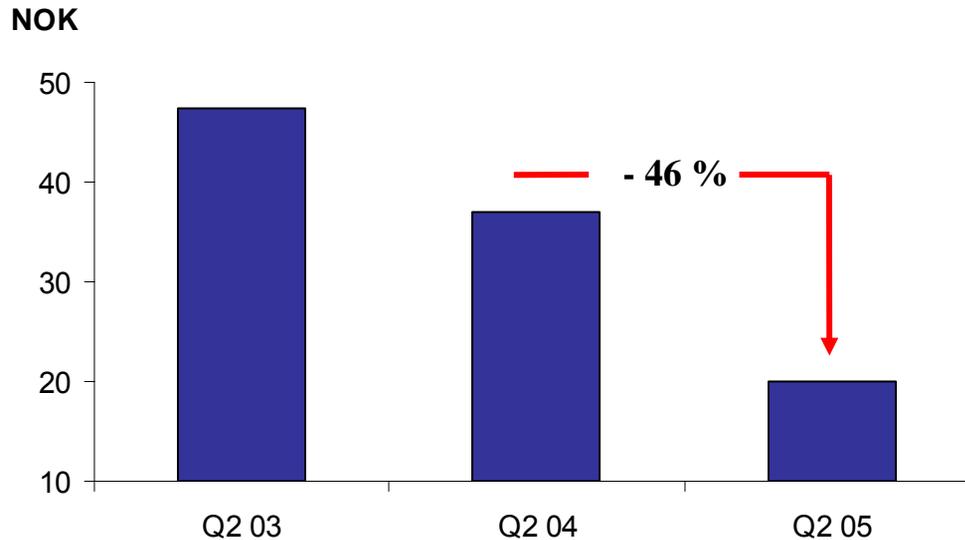
Increased crew utilization

- Crew utilization of 761 block hours per crew per year, up 18 % from Q204
- Pilot and CA utilization increased respectively with 13% and 21 % from Q204



Lower distribution costs

- Distribution costs per sold ticket of NOK 20, down 46% from Q204 (NOK 37)
- 75 % internet sale, up 8%-points from Q204
- Initiative in cooperation with Amadeus is expected to bring costs even further down

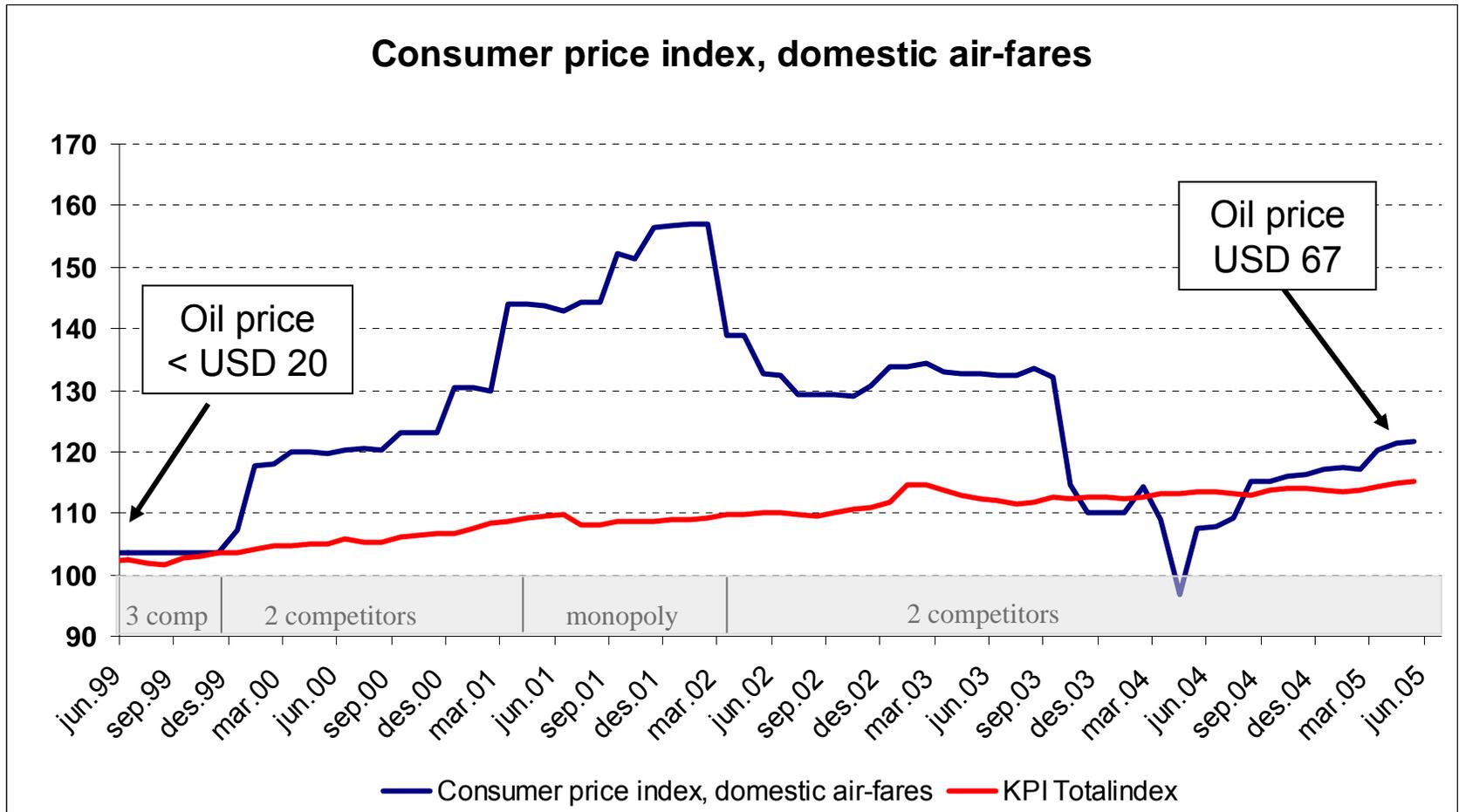


Positive cash flow

- Cash-balance of 233 MNOK
- Positive net change of 48 MNOK
- Prepaid tickets of 302 MNOK, receivables of 140 MNOK

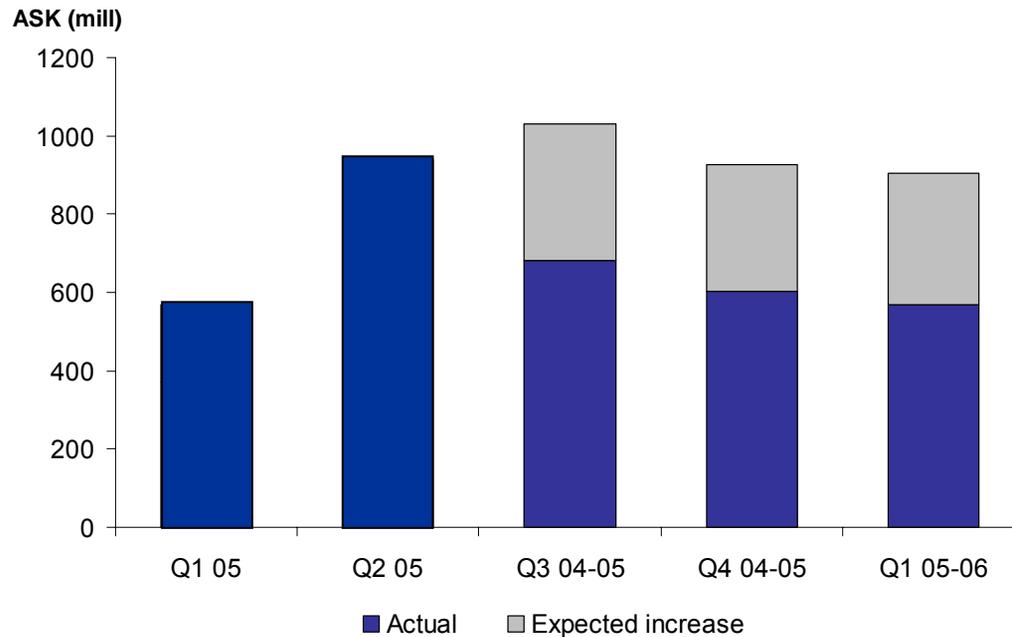
| CASH FLOW (MNOK) | 2nd quarter | | First half | | |
|----------------------|---------------|---------------|---------------|--------------|-----------------|
| | 2005 | 2004 | 2005 | 2004 | 2004 |
| From: | | | | | |
| Operation activities | 61 418 | 738 | 63 250 | 12 946 | -90 847 |
| Investments | -13 559 | -8 243 | -24 980 | 10 571 | -11 964 |
| Financial activities | | 3 682 | 4 | -16 971 | -16 069 |
| Net change | 47 859 | -3 824 | 38 274 | 6 547 | -118 879 |
| Opening balance | 185 572 | 324 407 | 195 157 | 314 036 | 314 036 |
| Closing balance | 233 431 | 320 583 | 233 431 | 320 583 | 195 157 |

Sound pricing climate



Continued expansion

- Expected production increase versus 2004 going forward in 2nd half 05 and Q106, is in the magnitude of 40-45 %
- Mainly from international expansion



Expectations maintained

Expected business environment :

- Continued market increase from low prices
- Price competition at current levels
- Fuel prices at current levels

Expected results:

- Unit cost of 53-54 øre / ASK for H2 05
- Positive operating earnings (EBITDA) for full year 2005



-  In cooperation with other carriers
-  Only summer routes
-  Only winter routes